

NEW

YORK

ASSOCIATION OF

INDEPENDENT



**1111 ROUTE 110, SUITE 320
FARMINGDALE, NY 11735**

PRESIDENT

CHRISTOPHER MURRAY
30 SHERIDAN STREET
GLENS FALLS, NY 12801
(518) 798-1668

VICE PRESIDENT

WILLIAM WESTFIELD
888 CENTER ROAD
BUFFALO, NY 14224
(716) 771-3459

SECRETARY - TREASURER

GEOFFREY LAMARCHE
P.O. Box 370
EAST GREENBUSH, NY 12061
(800) 738-0028

EAST REGIONAL - VICE PRESIDENT

MICHAEL ERHARDT
1111 ROUTE 110, STE. 320
FARMINGDALE, NY 11735
(631) 465-0877

WEST REGIONAL - VICE PRESIDENT

ALAN W. YOUNG
P.O. Box 6481
SYRACUSE, NY 13217
(315) 422-2068

Professional — Expertise & Knowledge — Quality — Integrity—Service

ADVISORY COUNSEL:

Cozen O'Connor

EXECUTIVE COMMITTEE:

Matthew Sherman
Tim Sheehan
Edward R. Reilly, IV
Douglas Galenza

August 10, 2022

ADVISORY COMMITTEE:

Kimberlee Blake Labelle
Margaret A. Reilly
Stephen G. Ciurczak, CPCU
John Kiernan
Richard G. Winne
Michael Nardulli
Christopher Weber

Dear Sponsors & Guests:

On behalf of the New York Association of Independent Adjusters, Inc., we would like to invite you to our 81st Annual Convention to be held at the Woodcliff Hotel & Spa in Fairport, NY on September 22nd, 23rd, 24th and 25th, 2022.

MEMBERSHIP COMMITTEE:

Michael Erhardt

In order to attend, your firm and any attendees must complete the Sponsorship opportunity form and Registration Form attached.

LIAISON COMMITTEE:

Kimberlee Blake Labelle
Margaret A. Reilly
Stephen G. Ciurczak, CPCU
John Kiernan
Richard G. Winne
Michael Nardulli
Christopher Weber
Richard J. Umbach
Todd D. Mahoney
Erik Himelein
Charles J. Reilly, Jr.

The Woodcliff Hotel & Spa, situated in the scenic hills of upstate New York, offers contemporary accommodations with sophisticated style, a full-service restaurant open for dinner with a full bar. We also offer a beautiful indoor pool, a seasonal outdoor pool and a fitness center. The Woodcliff Hotel & Spa is the perfect weekend getaway, couples escape, or corporate retreat.

EDUCATION:

Charles J. Reilly, Jr.
Edward R. Reilly, IV

Ravenwood Golf Club is an award winning 18 Hole course located just minutes south of Rochester New York, in the heart in the Finger Lakes Region of Western New York. Considered to be the Top Public Golf Course in the area, Ravenwood was selected by Golf Digest as the 5th "Best New" public course in the United States to open in 2003. Ravenwood has hosted many USGA & PGA qualifiers as well as the Home of the 2003 & 2009 New York Men's Amateur Golf Championships. The Championship Golf Course has bent grass tees, greens and fairways but with five sets of tees can be a fair and challenging test for golfers of all skill levels.

LEGISLATIVE:

Thomas E. Erhardt
Erik Himelein
Charles J. Reilly, Jr.

GRIEVANCE:

Eileen Love

JOURNAL:

Margaret A. Reilly

WEBSITE:

Margaret A. Reilly

CORRESPONDING SECRETARY:

Dorothy B. Boyle

E & O BOND PROGRAM:

CPLIC—Claims Professional
Liability Insurance Program

On Thursday, September 22nd, Convention Registration will begin at 2:00 pm followed by a Welcome Cocktail Reception and hors d'oeuvres at 5:30. The Hospitality Suite will be held Thursday, Friday, and Saturday evening from 9:30 to 11:30 pm.

On Friday, September 23rd, we will begin with Breakfast starting at 7:30 am followed by our General Membership Meeting at 8:30 am and our Liaison Meeting at 9:15 am. The Golf Event at the Ravenwood Golf Club will be departing from the hotel at 11:15 am with box lunches at the turn. The non-golfers will be going to a Wine Tasting and Lunch at the Casa Larga Vineyards. On Friday evening, we will be having a cocktail reception followed by dinner.

Saturday, September 24th we begin with Breakfast 7:30. Education Sessions will be held featuring Melisa Foti of Kenney Shelton Liptak Nowak, LLP and Roy Mura of Mura Law Group, PLLC for a total of 2 Educational Credits. Saturday afternoon we will be going on the Colonial Belle Cruise of Erie Canal in Fairport which is from 1:00 pm to 4:00 pm. Lunch & Cocktails will be served during the cruise. At 6:00 pm is a Cocktail Party followed by the Grand Banquet at 7:00. Hospitality Room will be open from 9:30 – 11:00 pm on Thursday, Friday and Saturday.

You may pay for the Registration, Golf and Sponsorships on our website; however, we ask that you also PLEASE return the paper Registration Forms for bookkeeping purposes. The final deadline for Registration is August 30th, 2022. Please be sure to get your forms in before the cutoff date.

Registration Form & payment can be submitted as follows:

Mail - NYAIAI, 1111 Route 110, Suite 320, Farmingdale, NY 11735

Website – nyadjusters.org

Or Fax – (631)465-0878

Or Email – nyaiai@aol.com

PLEASE register with the hotel as soon as you receive this Convention Packet. Call (585) 381-4000. Be sure to mention the New York Association of Independent Adjusters block of rooms. **Please remember the Cutoff Date for the hotel room block is 8/22/2022**. The Woodcliff Hotel & Spa is offering our Association the following discounted rate:

Hotel Deluxe Room \$149.00 plus tax per night Thursday to Sunday

The Convention provides an excellent opportunity to renew old friendships or make new ones, share in new technology and attend educational sessions.

Should you have any questions, please feel free to contact Bill Westfield at (716) 771-3459 or by email wwestfield@wnyclaims.com or Dot Boyle (631)465-0877 or by email nyaiai@aol.com.

Very truly yours,

Bill Westfield

Bill Westfield
NYAIAI – Vice President
2022 Convention Chairman



N.Y. Association of Independent Adjusters, Inc.
The Woodcliff Hotel & Spa ~ September 22nd to 25th, 2022
2022 CONVENTION ~ SCHEDULE OF EVENTS

Thursday, 9/22/22

- 2:00 – 4:00 pm NYAIAI Registration: **Hotel Lobby**
- 4:00 – 5:30 pm Executive Committee Meeting: **Conference Room West (Members Only)**
- 5:30 – 7:30 pm Welcome Reception Cocktails & Hors D’oeuvres
- 9:30 – 11:30 pm Hospitality Suite

Friday, 9/23/22

- 7:30 – 10:00 am Breakfast: **Hotel Lobby**
- 8:30 – 9:00 am General Membership Meeting: **Conference Room West (Members Only)**
- 9:15 – 10:15 am Liaison Committee Meeting: **Conference Room West (Members Only)**
- 11:15 – 4:30 pm Golf Event & boxed lunch: **Ravenwood Golf Club**
- 1:00 – 4:00 pm Non-Golf Event: **Casa Larga Vineyards Wine Tasting & Lunch**
- 6:00 – 7:00 pm Cocktail Reception: **Conference Room West**
- 7:00 – 9:00 pm Dinner: **Conference Room West**
- 9:30 – 11:30 pm Hospitality Suite

Saturday, 9/24/22

- 7:30 – 10:00 am Breakfast: **Hotel Lobby**
- 10:00 – 11:00 am **Education Session**: Melissa Foti of Kenney Shelton Liptak Nowak LLP
- 11:15 – 12:15 pm **Education Session**: Roy Mura of Mura Law Group, PLLC
- 1:00 – 4:00 pm **Colonial Belle Cruise of Erie: Lunch & Cocktail on Cruise**
- 6:00 – 7:00 pm Cocktail Reception: **Conference Room West**
- 7:00 – 9:30 pm Grand Banquet Dinner: **Conference Room West**
- 9:30 – 11:30 pm Hospitality Suite

Sunday, 9/25/22

- 7:30 – 10:00 am Breakfast: Hotel Lobby
- Departure – Have a Safe Trip Home!**

NYAIAI SPONSOR Convention Registration Form

NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.

81st Annual Convention

September 22nd, 23rd, 24th & 25th, 2022

The Woodcliff Hotel & Spa
199 Woodcliff Drive
Fairport, NY 14450
(585) 381-4000

REGISTRATION FEE:

Includes: Thursday's Welcome Reception, Breakfast & Hospitality Suite (Friday, Saturday & Sunday), 2 Educational Sessions, Friday Non-Golfers Casa Larga Vineyards Wine Tour, Saturday Colonial Belle Cruise of Erie, Friday Night Cocktail Party & Dinner and Saturday Night Cocktail Party & Grand Banquet.

\$595.00 - SPONSOR

All Convention Events except Golf

\$495.00 - Spouse/Guest/Significant Other

"

Firm Name: _____

Name: _____

Firm Address: _____

Email: _____

Firm Tel. #: _____

NAME	REG. FEE \$		SPOUSE/GUEST	REG. FEE \$
Total			Total	

REGISTRATION MAY BE PAID ON WEBSITE: nyadjusters.org OR
or

Please make all checks payable to:

NY Association of Independent Adjusters, Inc.

Mail or email registration form to:

**1111 Route 110, Suite 320
Farmingdale, NY 11735
Attn: Dot Boyle
nyaiai@aol.com**

Registration Deadline: August 30th, 2022

2022 NYAIAI SPONSORSHIP PACKAGES

Diamond Sponsorship - \$ 2,500.00

Save \$ 200.00 Off One Registration Fee

- Saturday Night Banquet Dinner Reception
- Saturday Night Cocktail Party

Platinum Sponsorship - \$ 1,750.00

Save \$ 150.00 Off One Registration Fee

- Friday Night Dinner
- Friday Night Cocktail Party
- Saturday Colonial Belle Cruise of Erie

Gold Sponsorship - \$ 1,000.00

- Thursday Night Welcome Cocktail Reception
- Thursday Night Hospitality Suite
- Friday Non-Golfers Wine Tasting & Lunch
- Friday Night Hospitality Suite
- Saturday Night Hospitality Suite

Silver Sponsorship - \$ 500.00

- Friday Breakfast
- Saturday Breakfast
- Sunday Breakfast
- Gift Bag Totes
- Gift Bag Items
- Golf Outing Lunch

Bronze Sponsorship - \$ 300.00

- Golf Outing Prizes

Please Complete & Return this entire form with your Sponsorship Pledge. We appreciate your Generosity and Thank You for your continued support. Your Sponsorship Pledge enables us to hold successful Conventions year after year.

Company Name: _____

Attendees: _____

Address: _____ **City/State/Zip** _____

Phone: _____ **Fax:** _____

Email: _____ **Name:** _____

Sponsorship Level: Diamond _____ **Platinum** _____ **Gold** _____ **Silver** _____ **Bronze** _____

Please find check enclosed in the amount of \$ _____

I will also bring a promotional gift/giveaways for the gift bag _____

Make payment to NYAIAI via Website or mail & return this form to:

NY Association of Independent Adjusters, Inc.,
1111 Route 110, Farmingdale, NY 11735
Any Questions please call – Bill Westfield (716) 771-3459 or Email: wwestfield@wnyclaims.com
or Dot Boyle @ (631) 465-0877 or Email: nyaiai@aol.com

GOLF REGISTRATION FORM
NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.
81st ANNUAL CONVENTION

Date: Friday, September 23rd, 2022
Time: 11:15 AM – 4:30 PM (Tee time TBD)
Place: Ravenwood Golf Club



*Ravenwood Golf Club is an award winning 18 Hole course located just minutes south of Rochester NY, in the heart in the Finger Lakes Region of Western NY.
Considered to be the Top Public Golf Course in the area.*

292 Lynaugh Road, Victor, NY 14564
585-924-5100
www.ravenwoodgolf.com

TOURNAMENT FORMAT: CAPTAIN AND CREW FOURSOMES

Prizes: 1st and 2nd Place, Closest to the Pin, Longest Drive

Cost: \$140.00 includes 18 Holes, Cart, Driving Range, Box Lunch and Prizes.

Golf Fee May Be Paid on the Website: www.nvadjusters.org OR

**Mail Check Made Payable to: NY Association of Independent Adjusters, Inc.
1111 Route 110
Farmingdale, NY 11735**

Email Registration form to: terhardt@eacadjust.com

FOURSOME REQUESTED (or we will set up)	GOLF FEE
1	
2	
3	
4	
TOTAL	

Approximate Golf Score or Handicap: _____

Company Name: _____

Name: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

GOLF HOLE SPONSORSHIP: YES _____ **ADD \$125.00**

BEVERAGE SPONSORSHIP: YES _____ **ADD \$125.00**

GRAND TOTAL \$ _____

If you have any questions, please contact Tom Erhardt at 516-578-5643.

NON-GOLFERS REGISTRATION FORM ~ CASA LARGA VINEYARDS

NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.

81st ANNUAL CONVENTION

Friday, September 23th, 2022 @ 12:00 noon



Casa Larga Vineyards are located just outside of Rochester, NY in the Finger Lakes Wine Region. Since 1974 the Colaruotolo family has been committed to producing superior, award-winning wines and creating a unique experience for all vineyard guests.

	<u>REGISTRATION FORM</u>	
<u>NAME</u>		<u>FEE</u>
1 _____		<u>INCLUDED IN REGISTRATION</u>
2 _____		<u>INCLUDED IN REGISTRATION</u>
3 _____		<u>INCLUDED IN REGISTRATION</u>
4 _____		<u>INCLUDED IN REGISTRATION</u>

Any questions, please call Bill Westfield (716) 771-3459 or Email: wwestfield@wnyclaims.com

Dot Boyle at (631) 465-0877 or Email: nyaiai@aol.com

**REGISTRATION FORM ~ COLONIAL BELL CRUISE OF ERIE
NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.**

82ND ANNUAL CONVENTION

Saturday, September 24th, 2022 @ 1:00 – 4:00 pm



REGISTRATION FORM

<u>NAME</u>	<u>FEE</u>
<u>1</u>	<u>INCLUDED IN REGISTRATION</u>
<u>2</u>	<u>INCLUDED IN REGISTRATION</u>
<u>3</u>	<u>INCLUDED IN REGISTRATION</u>
<u>4</u>	<u>INCLUDED IN REGISTRATION</u>

Lunch Choices are: PLEASE CIRCLE YOUR CHOICE

1. Choice of Turkey, Ham, Roast Beef or Vegetarian Sub.
All Subs come with tomatoe, provolone & lettuce with mayo & mustard on the side.
2. Garden Salad with Cheese (and you can add turkey to this salad if desired)
3. Caesar Salad

All lunches include a side of Pasta Salad and a DiBell's Chocolate Chip Cookie.

Colonial Belle has a full bar with a large assortment of alcoholic and non-alcoholic beverages.

Any questions, please call Bill Westfield (716) 771-3459 or Email: wwestfield@wnyclaims.com

Dot Boyle at (631) 465-0877 or Email: nyaiai@aol.com



Directions to the Woodcliff Hotel & Spa

[199 Woodcliff Drive Fairport, New York, 14450](https://www.woodcliffhotelspa.com)

Phone: [585-381-4000](tel:585-381-4000)

E-mail: frontdesk@woodcliffhotelspa.com

South of Rochester in the suburb of Fairport

From airport:...Right turn onto Brooks Ave. Enter Route 390 South. Merge to Route 590 North. Take 590 North to Route 490 East. Take 490 East to Exit 28 (Rt 96 Mall exit). At end of ramp turn left at the traffic light. Proceed approximately 1/4 mile to next light and turn left onto Woodcliff Drive. Proceed to top of hill, entrance to Hotel is on the left.

From NYS Thruway (Rt 90)...Exit 45, after toll booth take first exit (100 yards) which is Route 96 North. At stop sign turn right onto Route 96 North. Drive a total of approx. 2 miles to traffic light at Woodcliff Drive. Turn right onto Woodcliff Drive and proceed to top of hill, entrance to Hotel is on the left. Woodcliff drive is first light AFTER the light at Rt 250 intersection.