

NEW
YORK



ASSOCIATION OF
INDEPENDENT
ADJUSTERS

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Professional — Expertise & Knowledge — Quality — Integrity—Service

July 11, 2016

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Dear NYAIAI Members, Spouses & Guests:

On behalf of the New York Association of Independent Adjusters, Inc., we would like to invite you to our 76th Annual Convention to be held at The Sagamore Resort on Lake George in Bolton Landing, NY on September 29th, 30th, October 1st & 2nd, 2016.

The Sagamore has captivating views that embrace the natural splendor of the Adirondacks. You will breathe in the fresh mountain air, enjoy fishing right from the dock or tee off on the Donald Ross-designed 18-hole golf course, while enjoying eating and drinking at award-winning restaurants and lounges. This beautiful Lake George Resort invites you to discover the allure of the Adirondacks at your own pace.

On Friday, golfers will enjoy playing at the Sagamore Golf Club at the Sagamore Resort. This golf course is honored by Golf Magazine as one of its Silver Medal Resorts, the 18-hole Sagamore Golf Course commands stunning views of Lake George and was designed and built under Donald Ross's personal supervision in 1928. As part of a \$75 million restoration in 1985, this exceptional hillside course was fully restored in accordance with Ross's original blueprints. The fairways and greens will leave you with an unforgettable golfing experience. A box lunch will be provided.

The non-golfers are in for a fantastic afternoon at Sip & Paint Class including lunch at the Sagamore. Grab a canvas to Paint, have a sip and enjoy the fun!

Attached you will find various forms that must be filled out and returned along with your registration check as soon as possible. To obtain a discount on the Convention Registration you must send in your forms on or before August 1st, 2016 and you can deduct \$25.00 for each registrant. The final deadline for all Registrations will be September 15th, 2016.

PLEASE register with the hotel as soon as you receive this Convention Packet.

You can use the link they assigned to us:

<https://reservations.thesagamore.com/sagamore/?startDate=mm/dd/yyyy&&endDate=mm/dd/yyyy&&requesttype=invBlockCode&&code=NYAIAI0916>

Or call for Reservations at (518) 644-9400 and be sure to mention the block of rooms reserved for the NY Association of Independent Adjusters or NYAIAI.

The Convention provides an excellent opportunity to renew old friendships or make new ones, share in new technology and attend educational sessions. Should you have any questions, please feel free to contact me at (914) 755-5517 or by email sgciurczak@focusadjusters.com or Dot Boyle (516) 746-1777 or by email nyaiai@aol.com.

Yours truly,

Stephen G. Ciurczak, CPCU
NYAIAI –President
Convention Chairman

New York Association of Independent Adjusters, Inc.

2016 Convention

The Sagamore Resort

110 Sagamore Road, Bolton Landing, NY 12814

(518) 644-9400

September 29th, 30th, October 1st & 2nd, 2016

SCHEDULE OF EVENTS

Thursday – September 29th

1:00 – 5:00 pm	NYAIAI Registration – Main Lobby
4:00 – 5:30 pm	Executive Meeting
5:30 – 7:30 pm	Welcome Reception Cocktails & Hors d'oeuvres @ Veranda Overlook Terrace

Friday – September 30th

7:30 – 10:00 am	Breakfast @ Restaurant Registration in Lobby
9:00 – 10:00 am	Liaison Committee Meeting
10:15 – 11:15 am	Educational Session Speaker: Roy A. Mura, Esq. of Mura & Storm PLLC Topic: “Recent New York Insurance Coverage Case Law Every Independent Adjuster Should Know”
12:00 – 3:00 pm	Sip & Paint Class including Lunch @ the Sagamore
12:00 – 6:00pm	Golf Tournament @ Sagamore Golf Course Lunch will be provided at the Golf Course
6:00 – 9:00pm	Dinner @ The Pavillion followed by
9:00 – Midnight	Cocktail Party Bonfire @ The Lakeside Terrace (weather permitting)

Saturday – October 1st

7:30 – 10:00am	Breakfast @ Restaurant
9:30 – 10:00am	General Membership Meeting
10:15 – 11:15am	Education Meeting
	Speaker: Marco Cercone of Rupp Baase Pfalzgraf & Cunningham, LLC
	Topic: “Debunking Myths in 1 st Party Insurance Claims”
12:00 – 5:00pm	Boat Tour @ your Leisure
	Lunch & Afternoon on your own
6:00 – 7:00pm	Cocktail Party @ Mountain View
7:00 – 10:00pm	Grand Banquet @ Wapanak Terrace

Sunday – October – 2nd

7:30 – 10:00am	Breakfast @ Restaurant
11:00am	Check out and departure.

Have a Safe trip home!!

Convention Registration Form

NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.

76th Annual Convention

September 29, 30th, October 1st & 2nd, 2016

The Sagamore Resort on Lake George
110 Sagamore Road
Bolton Landing, NY 12814
(518) 644-9400

REGISTRATION FEE:

Includes: Thursday's Welcome Reception, 2 Breakfasts Coupons, 2 Educational Sessions, Friday Non-Golfers Paint & Sip Class w/Lunch, Friday Night Dinner & Cocktail Party Bonfire, Saturday Night Cocktail Party & Grand Banquet.

\$475.00 for each firm member	All Convention Events except Golf
\$435.00 for spouse/significant other	“
\$525.00 for non-member/sponsor	“

Take Advance of the Early Registration Discount:

REGISTRATION FEES RECEIVED ON OR BEFORE August 1st, 2016 - YOU MAY DEDUCT \$25.00 FOR EACH FIRM MEMBER & \$25.00 FOR EACH GUEST/SPOUSE.

Firm Name: _____ Name: _____

Firm Address: _____

Firm Tel. #: _____ Email: _____

MEMBER	REG. FEE \$	SPOUSE/GUEST	REG. FEE \$
Total			

Total

Please make all checks payable to:
Please mail completed registration form to:

**NYAIAI
126 Third Street
Mineola, NY 11501
Attn: Dot Boyle**

**EARLY Registration Discount Deadline: August 1st, 2016
Registration Deadline: September 15th, 2016**

2016 SPONSORSHIP PACKAGES

Diamond Sponsorship - \$ 2,500.00

Save \$ 200.00 Off One Registration Fee

- Will Be Listed At All Events

Platinum Sponsorship - \$ 1,750.00

Save \$ 150.00 Off One Registration Fee

- Friday Night Dinner
- Saturday Night Dinner Reception
- Saturday Night Cocktail Party

Gold Sponsorship - \$ 1,000.00

- Thursday Night Welcome Reception
- Friday Non – Golfers Luncheon
- Friday Night Bonfire Cocktail Party
- Gift Bag Totes
- Golf Outing Lunch

Silver Sponsorship - \$ 500.00

- Friday Breakfast
- Friday Sip & Paint – Non-Golfers Event
- Saturday Breakfast
- Gift Bag Items
- Sponsor Signs

Bronze Sponsorship - \$ 300.00

- Golf Outing Prizes
- Thursday Coffee Break Sponsor
- Friday Coffee Break Sponsor

Please Complete & Return this entire form with your Sponsorship Pledge. We appreciate your Generosity and Thank You for your continued support. Your Sponsorship Pledge enables us to hold successful Conventions year after year.

Company Name: _____

Attendees: _____

Address: _____ **City/State/Zip** _____

Phone: _____ **Fax:** _____

Email: _____ **Name:** _____

Sponsorship Level: _____ **Diamond** _____ **Platinum** _____ **Gold** _____ **Silver** _____ **Bronze**

Please find check enclosed in the amount of \$ _____

I will also bring a promotional gift/giveaways for the gift bag _____

Make check payable to NYAIAI & return this form to NYAIAI, 126 Third Street, Mineola, NY 11501

Any Questions please call – Steve Ciruczak @ 914-755-5517 or Email: sgciurczak@focusadjusters.com
or Dot Boyle @ 516.746.1777 or Email nyaiai@aol.com

GOLF REGISTRATION FORM
NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.
76th ANNUAL CONVENTION

Date: Friday, September 30th, 2016

Time: 12:00 – 5:00 pm

Place: Sagamore Golf Club
46 Frank Cameron Road
Bolton Landing, NY 12814
(518) 644-9400



The Sagamore Resort continues to offer the finest golf in Lake George. Our 18-hole Donald Ross-designed course showcases breathtaking vistas of Lake George and the Adirondack Mountains along with naturally routed holes that provide challenges for players of all levels. They have an award-winning Pro Shop and dining overlooking the course's first hole.

TOURNAMENT FORMAT: TEXAS SHAMBLE

Prizes: 1st and 2nd Place, Closest to the Pin, Longest Drive

Cost: \$180.00 includes 18 holes, cart, driving range, box lunch, and prizes.

Please make all checks : **Payable To:** NYAIAI
Mail To: 126 Third Street
Mineola, N.Y. 11501
Attn: Dot Boyle

FOURSOME REQUESTED	GOLF FEE
1	
2	
3	
4	
TOTAL	

Company Name: _____

Name: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

GOLF HOLE SPONSORSHIP: YES _____ **ADD \$125.00**

BEVERAGE SPONSORSHIP: YES _____ **ADD \$125.00**

Grand Total \$ _____

Any Questions, please call Tom Erhardt@ 516-746-1777 Ext 13

or Email terhardt@eacadjust.com

N.Y. ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.

76th ANNUAL CONVENTION

“Non – Golfers Event”

Friday, September 30th, 2016 - 12:00 noon at The Sagamore Resort

~ Sip & Paint Class including Lunch ~



Enjoy a delicious lunch and a glass of wine or two while painting a beautiful picture on a piece of canvas. Capture the beautiful landscape of Lake George or the amazing scenery around the breathtaking Sagamore Resort. Guaranteed to be a fun experience for all who attend.

REGISTRATION FORM

NAME

FEE

<u>1</u>	<u>INCLUDED IN REGISTRATION</u>
<u>2</u>	<u>INCLUDED IN REGISTRATION</u>
<u>3</u>	<u>INCLUDED IN REGISTRATION</u>
<u>4</u>	<u>INCLUDED IN REGISTRATION</u>

Any questions, please call Steve Ciurczak at (914) 755-5517 or Email: sgciurczak@focusadjusters.com or

Dot Boyle at (516) 746-1777 or Email: nyaiai@aol.com