

NEW
YORK



ASSOCIATION OF
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Professional—Expertise & Knowledge—Quality—Integrity—Service

January 25, 2010

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Todd D. Mahoney
Chip Dahle
Judie A. Blundell
Wayne C. Knapp

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Thomas E. Erhardt
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PRESIDENT'S NEWSLETTER

Greetings and Happy New Year! I hope your holidays were enjoyable, the time of year where the focus is upon family more than ever. For those of you who were in Buffalo for this past years convention, you'll recall the theme, "Get to Know the Family", meaning, your "family" of New York Association members. And so, allow me to thank the family of Members and Associates for electing me to serve as your President for the 2009-2010 term. It is truly an honor. I would also like to congratulate Richard Umbach for the outstanding job he did during his term as our President and thank him for all the guidance he has provided me.

This year's 69th Annual Convention was held at the Adam's Mark Buffalo from September 10-13. It was very well attended by more than 90 Members, Associates, and Liaison Representatives. There were enlightening education sessions, productive committee meetings, and entertaining social events held at the hotel and surrounding venues. We were fortunate to receive significant sponsor support which contributed toward reducing our expenses, holding the cost to our membership, and starting the year on positive financial footing. I had a lot of help arranging the convention and would like to thank all those who assisted, especially my planning committee consisting of Todd Mahoney, Eileen Love, Bob Herington and Dot Boyle. Without your assistance, this convention would not have been a success. Thank you!

It is with great sadness that I announce the passing of long time members and friends of the NYAIAI, Howard J. Finlay, Alfred Mahoney and Louis McIntyre. Howie and Lou were Honorary Members and Howie served many years as Executive Vice President. Al is the father of past President, Todd Mahoney. They were all true gentleman and highly

regarded professionals. Howie, Al and Lou loved this association and will be greatly missed.

Your Executive Committee and officers held the first meeting of this term on November 12th at The Glenora Inn on Seneca Lake. I would like to introduce and thank the newest members of the Executive Committee, Maryellen Schook of United Claims Service and Jack Foy of Albert F. Stager, Inc. Welcome aboard! The meeting was productive, well attended and resulted in the following reports.

Treasures Report

Secretary /Treasurer Rick Winnie reported a positive cash flow following our convention and year end expenses. The 2010 membership dues have been sent out. Please remit your dues to insure your firm listing in this years Membership Roster.

Membership

I have asked Bob Herington to serve as your Membership Chairman. Bob took over this position from me in 2008 and has been going an outstanding job. However, he needs the assistance of every member to spread the word of this fine association to our peers and encourage additional membership. Bob reports we consist of 47 company members and 143 associate members.

Liaison

The Liaison Committee consists of Insurance company representatives and our five immediate past presidents. This year the committee is chaired by Richard Umbach. The last Liaison Meeting was held at the 2009 convention in Buffalo. Issues discussed included the decreasing percentage of claims assigned to Independent Adjusters and the effect of advanced technology on our profession.

Education

Education Chairman, Chuck Reilly, announced that, as an approved continuing education provider, the association presented three continuing education credit speakers to those in attendance at the September Convention, including Attorney Scott Storm of Mura & Storm, PLLC, Attorney Marco Cercone of Rupp, Baase, Pfalzgraf, Cunningham & Coppola and James O'Neil of Francis J. Conway Investigations, Inc. Each speaker was excellent and well received.

Grievance

Your Grievance Chairman, Pat Dorner, is happy to report nothing new.

Legislative

This committee is comprised of Judie Blundell, Thomas Erhardt, and Chuck Reilly. Chuck reports that our Advisory Council, Cozen & O'Connor, is going to assist us in getting our Continuing Education Bill to the Legislature. Chuck is also seeking out a Westchester Assemblyman to sponsor the bill and keep the process on track.

New Business:

By-Law Review

A committee including Richard Umbach, Wayne Knapp, Nick Mouhlas and Bob Herington recently reviewed the NYAIAI By-Laws. Suggested revisions were sent out to the entire membership with a voting ballot. However, the minimum required vote's necessary to bring about a revision was not met. Look for another correspondence on this issue in the future.

Spring Seminar 2010

This year's seminar will be held April 22 at the Harbor Hotel on beautiful Seneca Lake in Watkins Glen, NY. The event will be coordinated by Maryellen Schook and John Kiernan. This is a perfect opportunity to introduce a guest to our association for a day of enlightening education and professional comradery.

Fall Convention 2010

Mike Nardulli will chair this year's convention to be held September 16 – 19 at Danford's Hotel & Marina in Port Jefferson, Long Island. Mike plans an exciting venue of education, entertainment and events sure to satisfy all. Please plan on attending.

And so in closing, my sincere thanks to the Officers and Committee members of the New York Association of Independent Adjusters. These are the individuals that volunteer their time to make this Association a success. And my thanks to all of you for being a part of our "Family of NYAIAI". My best wishes and prayers that 2010 will be a happy, healthy and very prosperous year for all.

Please join us at this years Spring Seminar and Fall Convention and **Get to know the Family.**

Very truly yours,

Chris Weber

Chris Weber
President NYAIAI